From implementing a National Health Insurance scheme to battling the HIV epidemic, South African policy makers and health stakeholders face an enormous task in providing affordable and quality care to a diverse population of 52 million.

As compared to other countries with a CHMI regional partner presence (Kenya, Nigeria, India, and Pakistan) South Africa’s public health expenditure as a percent of total health expenditure is relatively high, 47.9%, compared to 38.1% in Kenya and 31.1% in Nigeria. Concurrently, out of pocket health expenditure as a percent of total health expenditure remains low at 13.8%, compared to 69% in Kenya, 86% in India, and 90.2% in Pakistan.

But low out of pocket expenses and comparatively high government spending has not translated into quality services for South Africa’s poor. Since the 1994 democratic elections, access to healthcare has improved, but the quality of care delivered by the public sector has deteriorated. And while 80% of patients seek care in the public sector, approximately 70% of doctors and specialists work solely in the private sector.

CHMI has partnered with the Bertha Centre for Social Innovation and Entrepreneurship, an initiative of the University of Cape Town, to understand how private sector innovators are finding unique ways to serve the needs of low-income South Africans in the midst of this unique country context.

Fighting HIV with Innovative Approaches

CHMI profiles 63 programs in South Africa working on improving access and affordability to healthcare. Of those, 40 focus on HIV. This is reflective of South Africa’s distinctive disease burden—the country has the 4th highest HIV rate in the world (17.9%), after neighboring Swaziland, Lesotho, and Botswana. In the CHMI database, South Africa represents only 4% of all program profiles, but 11.7% of all HIV programs.

HIV Home-Based Care

Of South Africa’s 40 profiled HIV programs, six feature an element of home-based care. In response to the stigma associated with seeking care at health facilities, Cell Life has developed its own Aftercare program. Aftercare
healthcare workers use mobile phones to record patient’s medical status and adherence to treatment in their homes, and data is transmitted via SMS to the Cell Life database, where care managers monitor patient information. Cell Life also reaches HIV-positive mothers through a 10 week long SMS program which encourages mothers to return for post-natal care visits and receive prophylactics to prevent mother-to-child transmission. After testing the program in a randomized controlled trial, more than 90% of mothers in the experimental group came in for treatment, versus only 78% of mothers in the control group.

Similarly, the Sizophila Therapeutic Counseling Project trains community members living with HIV as Therapeutic Counselors. HIV patients with specialized ART needs, including pediatric patients, pregnant women, co-infected TB patients, and mentally ill patients, are assigned a counselor who provides ongoing mentorship and support through home-based visitations. Of the first 1,000 patients in the program, 96% of patients were still on firstline drugs after 32 months, illustrating the potential utility of home-based care in stabilizing the health of patients.

HIV Testing

Of South Africa’s 40 profiled HIV programs, 9 include innovations around HIV testing. New Start South Africa aims to motivate healthy men and couples to get tested for HIV. The program has seven fixed sites and 16 mobile sites, set up at taxi stands, shopping malls, concerts, and other events. All sites use rapid testing technology, include pre and post-test counseling, and provide referrals for HIV, STI, and TB care. After experiencing rapid growth, New Start added a franchise component to their services. Run by individual NGO “franchisees,” New Start-branded franchises are now active in Zimbabwe, Zambia, Lesotho and Swaziland.

Médecins Sans Frontières Khayelitsha leads an ART Adherence Club initiative in partnership with the Western Cape Department of Health. The ART clubs have been designed to act as a long-term retention model for stable ART patients. Thirty stable patients meet with a healthcare worker who provides quick clinical assessments, referrals when necessary, peer support, and distribution of pre-packed ART every two months. Once per year, the patients meet with a physician for clinical management.

Emphasis on Integrated Care

South Africa’s high HIV positive rate has created an environment conducive to testing integrated care models. Integrated care models bring together a variety of different services related to diagnosis, treatment, care, rehabilitation, and health promotion, often working across multiple disease specific interventions, in an aim to improve efficiency, quality, and access for the patient. South African healthcare organizations are integrating HIV testing and prevention into a wide variety of programs, particularly TB treatment and primary care.
Integrated TB/HIV Solutions

South Africa suffers from the highest TB burden in the world as a percentage of overall population, with 8.50 TB cases per 100,000 individuals. In absolute terms, South Africa has the third highest number of people infected with TB, after China and India. Further, out of the 8.3% of TB patients that know their HIV status, approximately 65% are positive.iii

A snapshot of CHMI programs reflects this high TB/HIV co-infection rate—out the 40 programs that have integrated TB and HIV care in the database, 27.5% of them are located in South Africa. Many of these programs focus on treatment compliance, a key priority of both HIV and TB care. On Cue Compliance equips pill bottles with a SIM card and transmitter; when the bottle is open, it alerts a health care worker. If the health care worker has not gotten an alert, they can follow up with a reminder to the patient, encouraging compliance.

Similarly, SIMmed requires patients to call a speed dial number after taking their medication. If they do not call the number within the allotted time frame, SIMmed sends an SMS reminder. If there is no response, SIMmed sends an SMS to a friend or family member tasked with reminding the patient via phone or a home visit. Early trials of both SIMmed and On Cue Compliance resulted in a 90% compliance rate, as compared to a 20—60% baseline average.

Integrated Primary Care and HIV Treatment

Six out of 17 South African primary care programs also provide HIV care (35.3%). This compares to only 44 out of 507 programs in the overall database (8.6%).

Unjani Clinics provide low-cost, high quality primary health care and HIV treatment and counseling to under-served communities. The franchise clinics, constructed from converted shipping containers, are run by female nurse practitioners. Each of Unjani’s seven franchise clinics serves between 150 to 500 patients per month.

The Autonomous Treatment Center (ATC) is another integrated care model, providing primary care, pre-natal care, prevention of mother to child transmission expertise, on-site pharmacy, HIV testing, and counseling services. Located in rural areas of Mpumalanga and Limpopo, ATC also provides TB treatment on behalf of the public sector through an agreement with the Department of Health.

CHMI in South Africa

The innovations and trends profiled here represent only a fraction of South Africa’s health system. CHMI maintains an active presence in South Africa through its Regional Innovation Partner, the Bertha Centre for Social Innovation and Entrepreneurship, which is surfacing promising innovations throughout
southern Africa, and researching adaptable primary care models that could help solve South Africa’s priority health challenges. CHMI and the Bertha Centre will continue working together to help identify, analyze and connect promising innovations in southern Africa to opportunities that can help them improve, scale and replicate to increase their impact.
